



Sichuan Zhongxin General Electric Energy Co., Ltd.

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Part-Time Regional Business Representative Recruitment

ZHONGXIN GENERAL (Sichuan Zhongxin General Electric Energy Co., Ltd.)

Remote · Part-Time · Local Market Development

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About ZHONGXIN GENERAL

ZHONGXIN GENERAL (Sichuan Zhongxin General Electric Energy Co., Ltd.) is a Chinese state-recognised 'Little Giant' enterprise specialising in the design and manufacture of power transformation, distribution, and energy storage equipment. Our full product portfolio includes:

- Oil-immersed OLTC power transformers (up to 110kV / 63MVA)
- Dry-type transformers for commercial and industrial applications
- High & low voltage switchgear (HV/LV switchboards and distribution panels)
- Box-type substations (prefabricated compact substations)
- Container-type prefabricated substations
- Integrated energy storage & photovoltaic (PV) cabin systems
- Box-type substations for EV charging stations
- EV charging station systems (charging pile solutions)
- Energy storage solutions (lithium PACK, BMS, EMS, PCS systems)

We have successfully delivered projects to pharmaceutical facilities, LNG & helium plants, and industrial substations across China, and are actively growing our international presence — including Europe and other markets. Our products comply with IEC standards and CE certification requirements.

The Role

We are looking for motivated part-time representatives based in their home countries to help us develop local business opportunities. You will be our eyes, ears, and voice in your regional market — connecting us with the right buyers, distributors, and partners.

What you will do:

- Identify and approach potential customers: utilities, EPC contractors, industrial plants, renewable energy developers, EV charging operators, and distributors who need power transformation or energy storage equipment



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- Represent ZHONGXIN GENERAL at local industry events, trade shows, or business meetings
 - Gather local market intelligence: competitor landscape, pricing expectations, regulatory requirements, and customer pain points
 - Facilitate communication between local customers and our engineering / sales team in China
 - Support project follow-up and relationship management after initial contact is established
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Who We Are Looking For

We welcome applications from candidates with any of the following backgrounds:

- Experience in power equipment, electrical engineering, utilities, renewable energy, or EV charging infrastructure
- An existing professional network in the energy, construction, or industrial sector in your country
- Strong communication and relationship-building skills in your local language
- Comfortable working independently and managing your own schedule
- English proficiency for communication with our China team (written English is sufficient)

No prior experience selling Chinese-made equipment is required — we will provide full product training and sales support materials.

What We Offer

- Flexible part-time arrangement — work around your existing schedule
- Competitive commission structure based on successfully closed deals
- Full product training and technical support from our engineering team
- Marketing materials, case studies, and technical documentation in English
- Long-term partnership potential as our business grows in your region

Specific compensation details, KPIs, and contractual terms will be discussed individually by email — we understand every market is different and we are happy to tailor the arrangement.



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How to Apply

If this opportunity interests you, please send us an email introducing yourself. We would love to hear:

- Your name, country, and current professional background
- Your relevant industry experience or network
- Why you are interested in representing ZHONGXIN GENERAL in your market
- Any questions you have about the role or our products

Contact us at: admin@zxtransformer.cn

Website: www.zxtransformer.cn

We respond to all enquiries and look forward to exploring this opportunity with you.
